

Team Leads Program

The purpose of the Team Leads Program is to keep people on track to accomplish the tasks and activities necessary to build a successful UnFranchise® business. It's important to remember that the difference between success and failure is very simple. The individual who succeeds simply *does* what the individual who failed *did not do* or *was not willing* to do. Distributors who satisfy the criteria will receive a lead from our data base on a potential prospect looking for information on becoming an UnFranchise® distributor.

The best reward you will experience is that you will be closer to reaching your goals and achieving what you desire. The only way to fail is to quit or simply not try. You have everything it takes.

The time is now to make it happen!

Instructions: Keep track of your events submit paper work when you have successfully meet the requirements. Every time you resubmit your paperwork another lead will be released to you. We are here to help you with any follow up, Business Overviews and Portal Tours.

See you at the TOP!

Getting started check list:

- Have your script in front of you
- Have the KEY WORDS hanging close by
- Know your *What is it?*
- Always ask if this is a good time to talk and ask approximately how much time do they have? (You do not want to exceed that time)
- Always start the conversation by saying Hello I am replying to the email you sent requesting more information regarding Market America.

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Distributor Name: _____

Q Date: _____

- Must have 10 Preferred Customers registered on your web site
- 2 new Preferred Customers added per month date added: _____
- Attend Wednesday Webinar and-or Sunday Group Conference Call
 - Date: _____ Wednesday or Sunday
 - Date: _____ Wednesday or Sunday
 - Date: _____ Wednesday or Sunday
 - Date: _____ Wednesday or Sunday
- Complete NDT and/or Basic 5
 - Date: _____ Place: _____
Instructors Name: _____
One memorable lesson: _____

- Attend one LIVE meeting per month
 - Date: _____ Place: _____
Instructors Name: _____
One memorable lesson: _____

- Attend a live UBP (Business Presentation) once every 2 months
 - Date: _____ Place: _____
Instructors Name: _____
One memorable lesson: _____

- Show the plan and or give a portal overview once a month
 - Date: _____
 - Guests Name: _____
 - Follow up : _____
